

---

# Saint Joseph Health System

---

## **Saint Joseph Hospital Foundation** **Director of Major Gifts and Planned Giving**

We are currently seeking a Director of Major Gifts and Planned Giving for Saint Joseph Hospital, Saint Joseph East, and Saint Joseph – Jessamine RJ Corman Ambulatory Care Center. The Director holds overall responsibility for significantly building and managing the major gifts and planned giving programs. Responsibilities include developing multi-year strategies, program implementation, and reporting.

### **Essential Duties and Responsibilities:**

- Identify, research, cultivate, solicit, and steward major gifts and planned giving prospects for all three facilities.
- Maintains schedule of appointments with donors and prospects to develop both major and planned gifts.
- Manages a portfolio of major gift and planned giving prospects.
- Produces mailings and planned giving seminars for planned giving prospects.
- Develops and coordinates corporate, physician giving, programs and councils.

Bachelor's degree and 5+ years progressively responsible major giving and planned gifts experience in a non-profit environment; proven track record in major gifts and planned giving and design/implementation of approaches that diversify an organization's funding support; demonstrated skill in strategic planning, innovation, and critical thinking pertaining to major gifts initiatives and planned giving strategies; excellent communications skills, both written and verbal are essential; solid computer skills; demonstrated organization and time management skills; and commitment to the mission and goals of our faith-based ministry.

Director will report to the President and CEO of the Saint Joseph Hospital Foundation and will be located in Lexington, KY.

---

Candidates may apply online at  
**[www.saintjosephhealthsystem.org](http://www.saintjosephhealthsystem.org)**

EOE.

